



CORPORATE PRESENTATION

# JAIN FARM FRESH FOODS

**“Leave this world better  
than you found it.”**

**— Bhavarlal Jain  
Founder**

These words define our DNA, articulate our corporate credo and show us the way forward. Our Founder lived by this philosophy and demonstrated how we can leave behind a better world.



# AGENDA

- About Jain's
- Our Philosophy
- About Us
- Our Pillars of Strength
- Our Processing Units
- Our Quality Check
- Our Products
- Our Presence Abroad



# **ABOUT JAIN'S**

# ABOUT JAIN'S

Jain Irrigation Systems Limited (JISL) pioneered both the micro and drip irrigation concept in India in 1987 for small landholder Indian farmers. This has helped change the lives of more than 8.2 million farmers and their families allowing for precise, economical and controlled use of water in agriculture.

1963

Started trading business in agricultural inputs and equipment

1978

Entry in Industrial world with Refined Papain Processing and PVC Pipe Production

1986

Jain Irrigation Incorporated by merging all existing entities



- In Micro-Irrigation in India
- In Solar Agriculture Pump globally
- Manufacturer of Plastic Pipes in India
- In Tissue Culture Production of Banana & Pomegranate globally



- In Micro-Irrigation globally

**33**  
Manufacturing Plants  
globally

**8.5 MN**  
farmers' lives touched  
globally

**11,633**  
associates  
globally

**126+**  
countries reached  
through our product

**1.3 BN+**  
USD aggregate  
revenues  
(31st March, 2019)

**831 MN+**  
USD market  
capitalisation  
(31st March, 2018)

- *Drip and Sprinkler Irrigation Systems*
- *Food Processing*
- *PVC and PE piping Systems*
- *Tissue Culture*
- *Bio-Fertilizers*
- *Solar Energy*
- *Green Houses*



*Jain Group was awarded and included in the list of 50 companies that are “Doing Well By Doing Good” by Fortune magazine in 2015*



A hand is shown holding a white, rounded speech bubble. Inside the bubble, the words "OUR PHILOSOPHY" are written in a bold, dark grey, sans-serif font. The bubble is surrounded by several thin, curved lines in shades of orange and green. The background of the entire image is a dark, textured surface, possibly soil, with two stacks of coins and small green plants growing from them. A hand is also visible on the right side, holding one of the plants.

**OUR  
PHILOSOPHY**





# OUR PHILOSOPHY

- **Mission**

Leave this world better than you found it.

- **Vision**

Establish leadership in whatever we do at home and abroad.

- **Credo**

Serve and strive through strain and stress; Do our noblest, that's success.

- **Quality Perspective**

Make quality a way of life.



# ABOUT US

# ABOUT US

- **BEGINNING**

Jain Irrigation began vegetable & fruit processing between 1994-98 in Jalgaon, India.

- **INCORPORATION**

Jain Farm Fresh Foods Ltd. incorporated in 2016 by demerging of the food processing business of JISL.

- **KEY STRENGTH**

Boasts of an unparalleled level of backward integration by continuously engaging with farmers and with contract farming schemes; offering complete traceability to our global customers.

- **PROGRESS**

Invested in building capacities in the rapidly growing food sector. Recently, introduced a range of products in the retail market.



Mango Processor worldwide



Dehydrated Onion Processor  
worldwide



250,000

Onions & Vegetables  
processed (MT/Year)

10,000

Contract  
Farmers

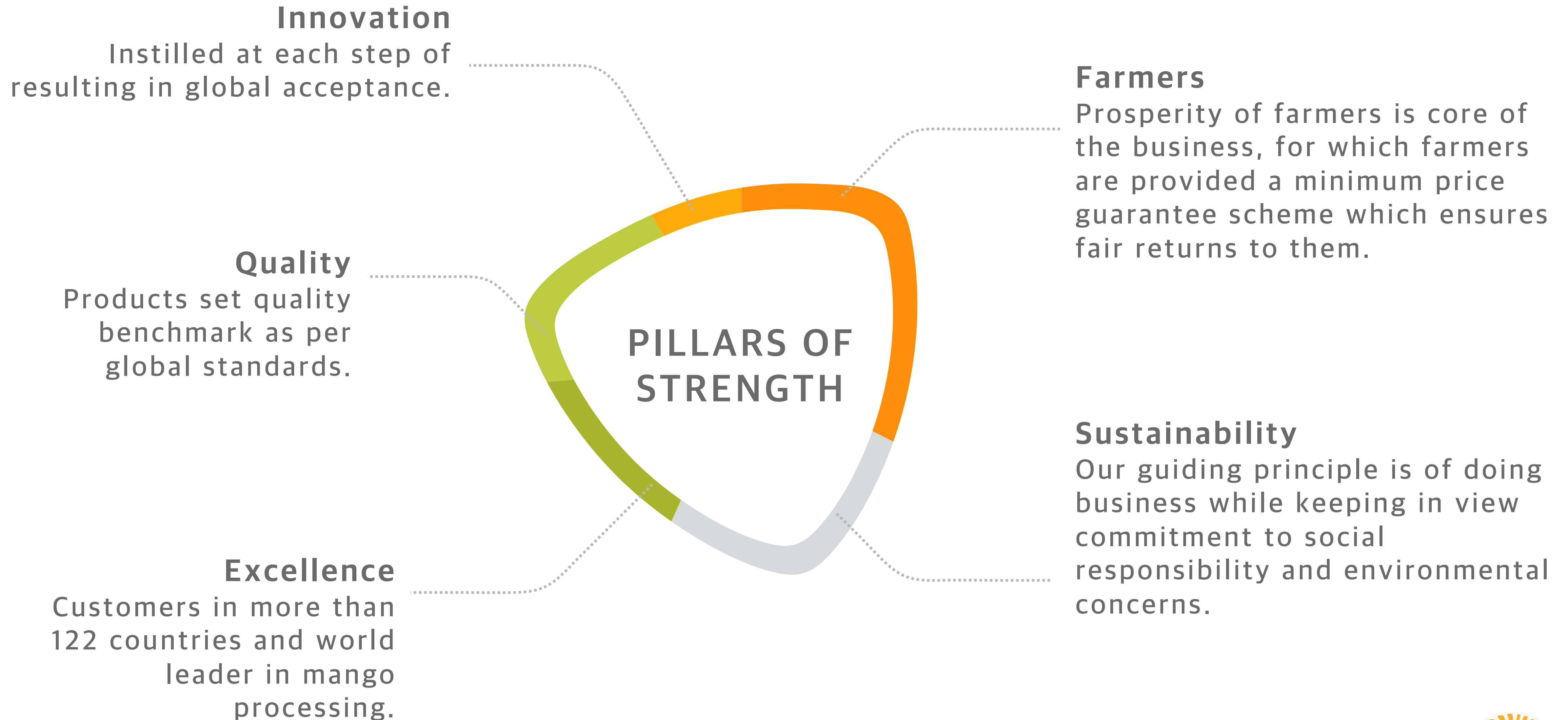
40,000

Bananas processed  
(MT/Year)

150,000

Mangoes processed  
(MT/Year)

- *Dehydrated Onions*
- *Vegetable Products*
- *Aseptic fruit purees, concentrates, clarified juices*
- *IQF Products*
- *Frozen Products*



## Contract Farming

We procure onions directly from 6,000+ contract farmers. Approx. 90% of onion contract farming through small holder farmers (avg. farm size <2 hectares). A team of 70 “gram sevaks” (agronomy support team) stay in villages, and they support and provide solutions to farmers

## Jain GAP

JAIN GAP farm-level quality standard implemented for contract farmers

## Citrus Unnati

Our project for Citrus, to help farmers grow new and profitable varieties of sweet orange (some developed by Jain) and giving them assured marketability with the help of buy back of fruits over 10 years.



**GOODNESS  
FROM FOOD  
CIRCULAR  
ECONOMY**

## Farmers

We are constantly looking to engage with more farmers to provide end to end solutions and sourcing the best quality raw materials at a fair price. Our programs increase the yield of farmers by as much as 3 times and are expected to benefit lakhs of farmers.

## Mango Unnati

We procure about 35000 MT of Mangoes directly from farmers. Project ‘Unnati’ is unique partnership with farmers to demonstrate and enable adoption of Ultra-High Density Plantation (UHDP) practice for mangoes. UHDP allows nearly 500 trees to be planted in an acre and tress yield fruit in just 3-4 years.

An aerial photograph of a large industrial facility, likely a fruit processing plant. The facility consists of several large, interconnected buildings with grey roofs. In the foreground, there are numerous stacks of yellow material, possibly mangoes or other fruits, arranged in neat rows. The surrounding area is a mix of green trees and brownish ground, suggesting a rural or semi-rural setting. A road or path is visible in the upper right corner. The text is overlaid on a white, rounded rectangular shape with orange and green decorative lines.

## **FRUIT PROCESSING**

Installed capacity of handling  
150,000 MT of Mangoes and  
150,000 MT of other fruits.

Production facilities in  
Jalgaon, Chittoor and  
Udmalpeth in India



## **VEGETABLE PROCESSING**

Installed capacity of  
240,000 MT. Production  
facilities in Jalgaon and  
Baroda in India.





**SPICE PROCESSING**  
State of the Art production facilities in Jalgaon, India with an installed capacity of 24,000 MT. All spices are processed using State of the Art Steam Sterilisation and heat treatment to maintain authenticity and purity.



# OUR QUALITY CHECK

# QUALITY CHECK

- **JAINGAP**

Implemented JainGAP with farmers to ensure quality, food safety, people safety, traceability and sustainability.

- **CERTIFICATIONS**

BRC - Global Standard for Food Safety, ISO 14001, OHSAS 18001, SGF, Halal and Kosher

- **JAIN R&D LAB**

All finished product testing done by NABL-accredited laboratory in line with ISO/IEC 17025:2005.

First lab to obtain NABL accreditation for virus indexing and bio-diesel testing and possesses ultra-modern equipment (Liquid chromatography-mass spectroscope, Gas Chromatograph-Mass Spectroscope) . Offers analytical services in Physio-chemical, Aflatoxin, Allergen Testing, Microbiological, Pesticide Residue (138), Heavy Metals Analysis (28), Virus Indexing (Plant Virus) and other tests



A photograph of a warehouse filled with stacks of large, brown paper bags. The bags are stacked on wooden pallets, which are placed on orange metal shelving units. The background shows more stacks of bags, creating a sense of a large inventory. A white, rounded rectangular graphic is overlaid on the left side of the image, containing the text 'INDUSTRIAL PRODUCTS'. The graphic is framed by two thin, overlapping lines in orange and green.

# **INDUSTRIAL PRODUCTS**

# FRUIT PRODUCTS

## Purees & Pulps

Mango, Banana, Papaya, Guava, Jamun,  
Custard Apple, Sapota, Strawberry

## Concentrates (Puree/Juice Concentrate)

Mango, Banana, Papaya, Guava, Pomegranate,  
Sweet lime, Mandarin, Orange

## Paste

Aonla, Tomato, Tamarind

## Frozen Slices & Dices

Mango, Banana, Guava, Pomegranate Arils,  
Papaya, Strawberries





# VEGETABLE PRODUCTS

## Standard Dehydrated White Onion

Sliced

Kibbled

Chopped (Large, Small, Standard, Special Large)

Minced

Granulated

6mm Diced

Powder

## Specialty Dehydrated Onion

Red Onions

Toasted Onions

## Garlic

Standard Powder

Minced

Granulated

# SPICE PRODUCTS

## Spices Whole, Ground & Powdered

Chilli  
Coriander  
Cumin  
Ginger  
Large Cardamom  
Pepper  
Turmeric

## Wet Spices

Garlic Paste  
Ginger Paste  
Green Chili Paste  
Onion Paste  
Red Chili Paste





# ORGANIC PRODUCTS

## Spices Whole, Ground & Powdered

- Chilli
- Coriander
- Cumin
- Ginger
- Large Cardamom
- Pepper
- Turmeric

## CERTIFICATIONS

USDA Organic, EU Organic, India Organic





A hand holding a world map against a blue sky background. A white callout box with a thin orange and green border is positioned over the map. The text 'OUR PRESENCE ABROAD' is written in bold, dark grey capital letters inside the box. The map shows various countries and oceans, with some labels like 'NORTH ATLANTIC OCEAN', 'EUROPE', 'AFRICA', 'ASIA', and 'AMERICA' visible. The hand is painted in a light blue color.

# OUR PRESENCE ABROAD



## **Sleaford Quality Foods Ltd.** *Sleaford, Lincolnshire, United Kingdom*

- Engaged in the business of food ingredients.
- Became a part of the Jain group in 2010.
- Market leader in dehydrated vegetables in British Isles.
- Sells most of the retail items under their brand name Chef Williams.

## Frozen Ingredients Division (FID) *Merced, California, USA*

- Formerly White Oak Frozen Foods.
- Manufacturer and supplier of conventional and organic natural and fire roasted Reduced Moisture™ (RM) ready to eat IQF vegetables.
- Produces premium quality custom vegetable blends.



## Jain Farm Fresh Gida San ve Tic. A.S. *Izmir, Turkey*

- Constructed on a total of 20,000 m<sup>2</sup> land, located in Aegean Free Trade Zone, Izmir city, on the West Coast.
- 3 business types - Industrial business, retail business and food service business.
- BRC AA grade, SMEATA/Sedex, FDA, Halal, Kosher, Organic by CERES and IFS.


## **Innovafood N. V.** *Zwijndrecht, Antwerp, Belgium*

- Became a part of the Jain group in 2018.
- Leading players in the dehydrated vegetables, spices and other food ingredients in Belgium, The Netherlands, France and other neighbouring countries.



*Get in touch*

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 [www.jainfarmfresh.com](http://www.jainfarmfresh.com)



**THANK YOU!**